

# NEW HOMEBUYER ANNUAL TIMELINE

#### **NEW HOME BUYER TIMELINE - PLAN AHEAD!!**

When buying a home, you should not assume that the property taxes will remain the same. Whenever there is a change in ownership, the assessed value of the property may reset to full market value, which may result in higher property taxes. This flowchart illustrates the purchase cycle in relation to when a new buyer may first see a glimpse of their proposed taxes—they are MONTHS apart! Please PLAN AHEAD for the financial impact.

#### FEBRUARY

2021



#### SALE OF PROPERTY

Current owner sells their home to a new buyer and pays prorated 2021 taxes at closing.

#### AUGUST



# The Notice of Proposed Property Taxes is mailed to the **new** buyer, but displays the **former** owner's exemptions, value limitations and market values derived from 2020 home sale prices.

#### NOVEMBER



The 2021 tax bill is mailed to the **new** buyer. The taxes are based on the **former** owner's exemptions and value limitations. **New** buyer is responsible for 2021 taxes

#### AUGUST



The Notice of Proposed Property Taxes is mailed to the **new** buyer. This is the **FIRST** glimpse of what the **new** buyer's estimate of taxes will be. This is based on their new exemptions, portability (if any) and new market value derived from 2021 home sale prices.

#### NOVEMBER



The 2022 tax bill is mailed to the **new** buyer and mortgage company. The taxes are now based on **new** buyer's exemptions, portability (if any) and new market value derived from 2021 home sale prices.

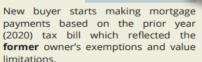
#### **HELPFUL TOOL!**



Why wait until August in the year following your sale to see your estimated property taxes. Plan ahead and be prepared by using our Property Tax Estimator tool found on our website.

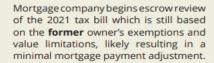
(www.pa.martin.fl.us)

#### MARCH





#### **DECEMBER**





#### MARCH

March 1, 2022:

Deadline for **new** buyer to file for their own homestead exemption. 2022

#### DECEMBER

The mortgage company begins escrow review of the 2022 tax bill which is now based on the **new** buyer's exemptions, portability (if any) and the new market value derived from 2021 home sale prices. Typically, your mortgage payment will increase due to:



- having insufficient funds for the elapsed time since the sale that they were not collecting enough in escrow to pay the 2022 bill, and
- planning ahead for the next year's monthly payments to ensure they have sufficient funds collected to pay the 2023 bill.

#### PROPERTY TAX ESTIMATOR TOOL

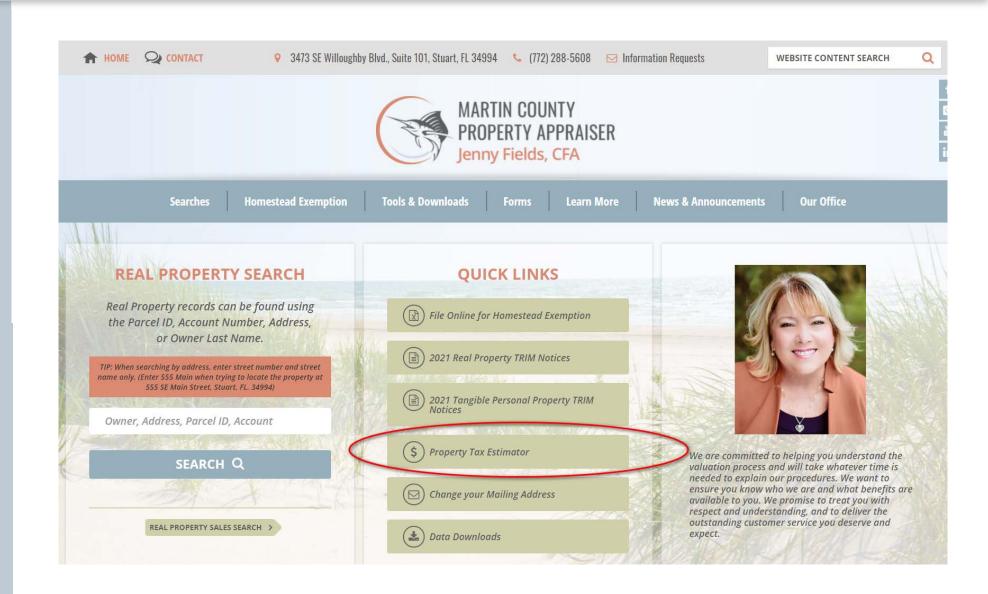
# PLAN AHEAD & BE PREPARED

Looking to buy a home

Help you estimate your taxes

#### **New Owners**

Help you plan your mortgage & tax payments



#### HOMESTEAD EXEMPTION



MARTIN COUNTY
PROPERTY APPRAISER
Jenny Fields, CFA

Using your mobile device's camera, scan this QR Code and visit us on:











#### HOMESTEAD & OTHER EXEMPTIONS

# HOMESTEAD EXEMPTION

As a property owner in Florida, homestead exemption is one way to reduce the amount of real estate taxes you pay on your residential property.

In the State of Florida, if you own property and make the property your permanent residence as of January 1st of the tax year, you may qualify for

homestead exemption and save hundreds of dollars. In Martin County, most homeowners save on average \$400-\$600 each year.

Homestead exemption is \$25,000 deducted from your assessed value before the taxes are calculated plus an additional homestead exemption up to \$25,000 applied to the assessed value above \$50,000. The additional exemption does not apply to school taxes. The year after you qualify for homestead exemption, your assessed value cannot increase more than 3% per year, or the increase in the consumer price index, whichever is lower. The increase is not automatic since the assessed value cannot be greater than the market value.

If you move, your homestead exemption does not automatically follow to your new residence.

Online filing is available at www.pa.martin.fl.us

### HOMESTEAD EXEMPTION

# How to Qualify:

Own home on or before January 1st

Claim the home as your primary residence

Reside in the home on or before January 1st

#### HOMESTEAD EXEMPTION

# Required Documents for All Owners Residing in the Home:

Florida Driver's
License (ID Card if
you don't drive)

Voter Card or Affidavit

Vehicle Registration Social Security

Card

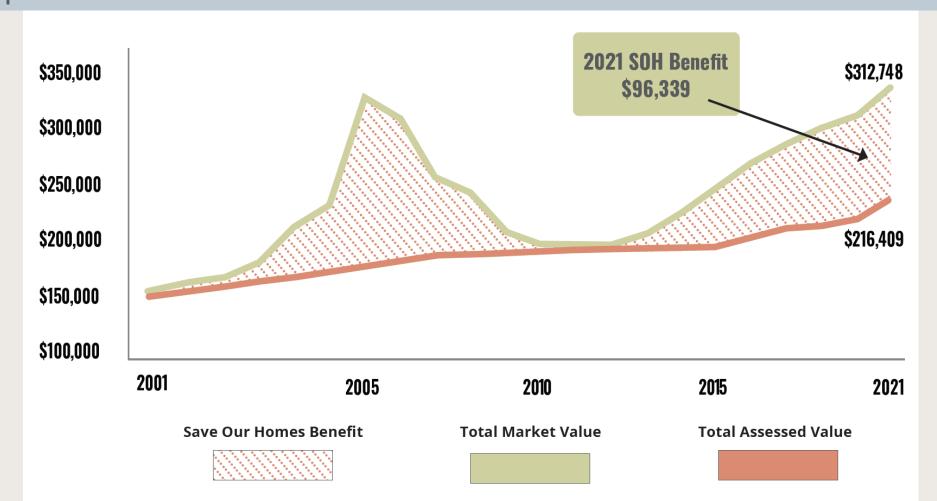
#### HOMESTEAD EXEMPTION BENEFIT

The homestead exemption is up to \$50,000 off assessed value, which saves on average \$400-\$600 per year.

ASSESSED VALUE RANGE	EXEMPTION BENEFIT
VALUE \$1 - \$50,000	Receive original \$25,000 exemption and NO additional exemption
VALUE \$50,000 - \$75,000	Receive original \$25,000 exemption plus additional exemption equal to the assessed value over \$50,000 (ex. Value \$60,000, receive original \$25,000 exemption and \$10,000 of additional \$25,000). Additional exemption does not apply to school taxes.
VALUE \$75,000 AND UP	Receive original \$25,000 exemption plus the full \$25,000 additional exemption. Additional exemption does not apply to school taxes.

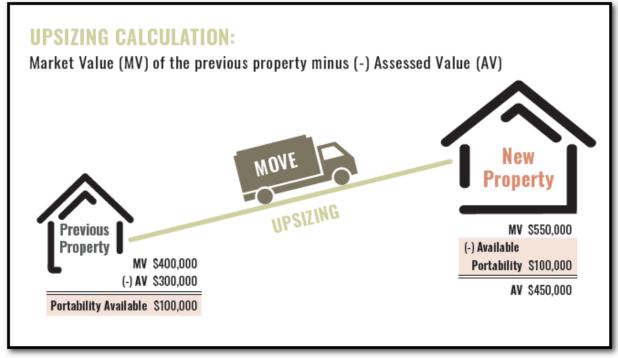
### HOMESTEAD EXEMPTION BENEFIT - SOH

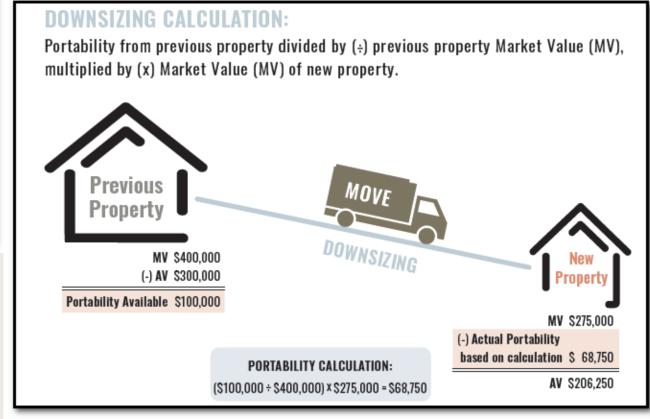
Assessed value cannot increase more than 3% per year, or the increase in the consumer price index, whichever is less



### PORTING THE SAVE OUR HOMES (SOH) BENEFIT

### Porting the Save Our Homes (SOH) Benefit





95,697

Real Property Parcels 3,585

Commercial & Industrial Parcels (3.7% of RP parcels)

10,741

Tangible
Personal
Property
Businesses

11

Plats/Phases

0.6% (577)

**Increase in Real Estate Parcels** 

468

**New Buildings Constructed** 

393

**New Single-Family Homes** 

49,260

Single Family Homes

14,744

Residential Condominium Units 41

Full & Part Time Employees

4,374

Mobile Homes Owning Land

17,806
Sqft of A/C Space
Largest House



4,374

Manufactured/
Mobile Homes
Owning Land

4,700

Sqft Largest Residential Pool (Surface Area)

17,806
Sqft of A/C Space
Largest House





4,374

Manufactured/
Mobile Homes
Owning Land

4,700

Sqft Largest Residential Pool (Surface Area)

17,806
Sqft of A/C Space
Largest House

\$55 Mil

Highest
Single Family
Home Sale
2021



4,374

Manufactured/
Mobile Homes
Owning Land

4,700

Sqft Largest Residential Pool (Surface Area)

\$55 Mil

Highest
Single Family
Home Sale
2021

361

Restaurants

36

**Golf Courses** 

185

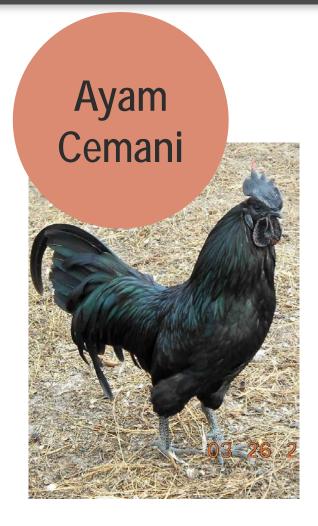
Parks & Conservation Areas

17,806
Sqft of A/C Space
Largest House

### UNUSUAL AGRICULTURAL ANIMALS

Zonkey





"Buffy" The buffalo





Wooly Cow

### TOP 5 TAXPAYER VALUES

\$2.37 Billion	1. Florida Power & Light Company
\$83 Million	2. Florida Southeast Connection
\$57 Million	3. Treasure Coast-JCP Assoc LTD
\$56 Million	4. Tiger Woods Properties
\$53 Million	5. Florida Gas Transmission Co

### MEDIAN SALE PRICE MARTIN COUNTY

#### 2006....\$345,000 (Peak)

2007.....\$310,000

2009.....\$222,500

#### 2011.....\$205,000 (Low)

2013.....\$245,000

2016.....\$295,000

2018.....\$340,000

2019.....\$365,000

2020.....\$385,000

2021.....\$430,000(Thru Nov)

#### **SINGLE FAMILY HOMES** (ARMS LENGTH)



### MEDIAN SALE PRICE SEWALL'S POINT

2006....\$734,500

2007.....\$656,000

2009.....\$472,500

2011.....\$545,000

2013.....\$535,000

2015.....\$610,000

2016.....\$635,000

2018.....\$742,450

2020.....\$767,500

2021.....\$947,500(Thru Nov)

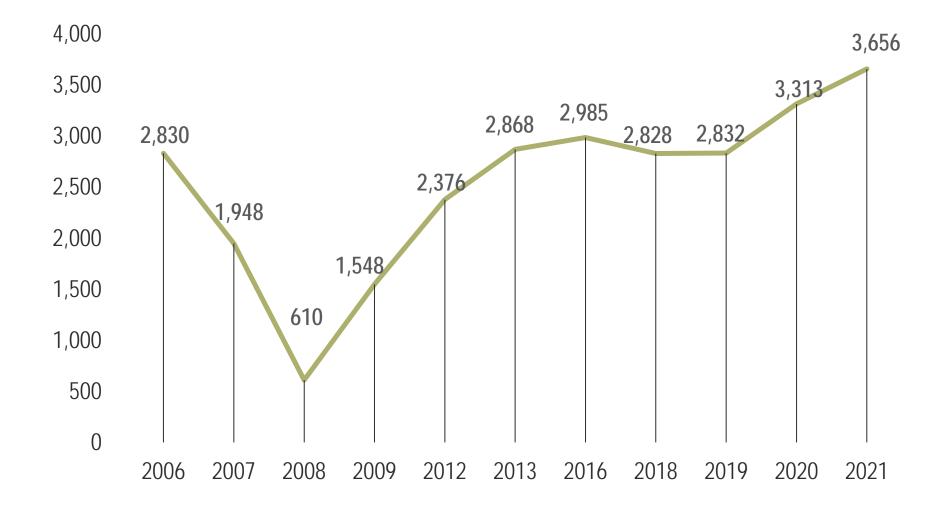
#### **SINGLE FAMILY HOMES** (ARMS LENGTH)



### NUMBER OF SALES MARTIN COUNTY

2006	.2,830
2007	.1,948
2008	.610
2009	.1,548
2012	.2,376
2013	.2,868
2016	.2,985
2018	.2,828
2019	.2,832
2020	.3,313
2021	.3,656(Thru Nov)

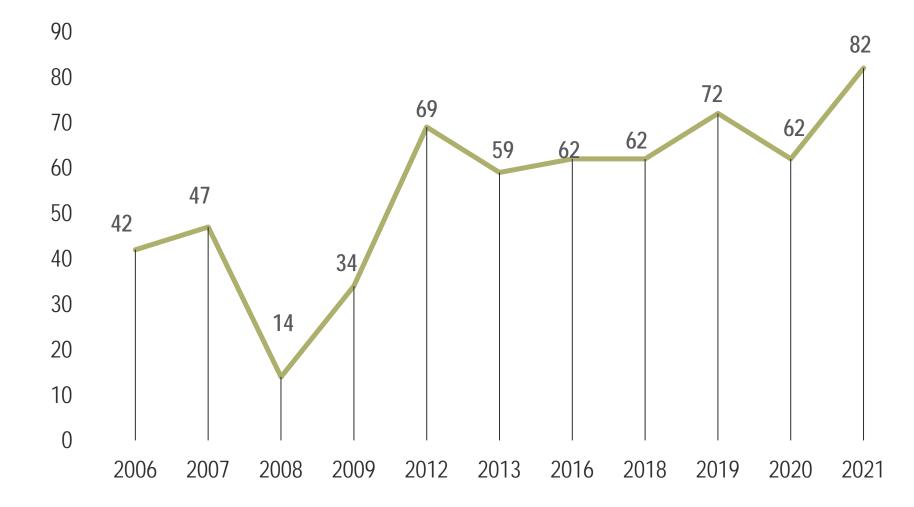
#### **SINGLE FAMILY - ARMS LENGTH**



### NUMBER OF SALES SEWALL'S POINT

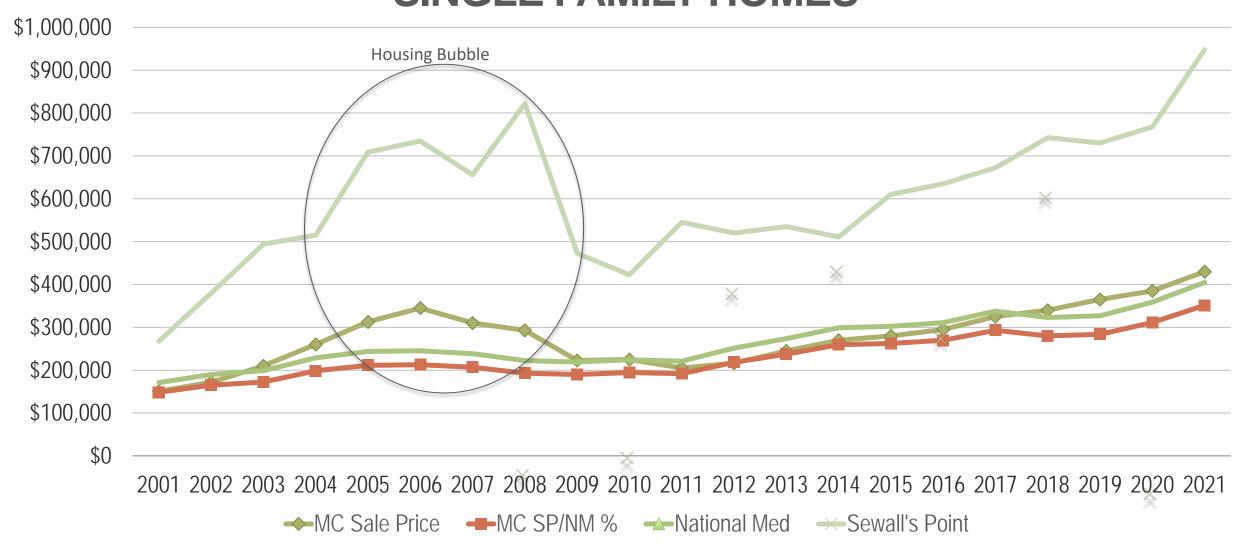
200642
200747
200814
200934
201269
201359
201662
201862
201972
202062
202182(Thru Nov

#### **SINGLE FAMILY - ARMS LENGTH**



### MEDIAN SALE PRICE

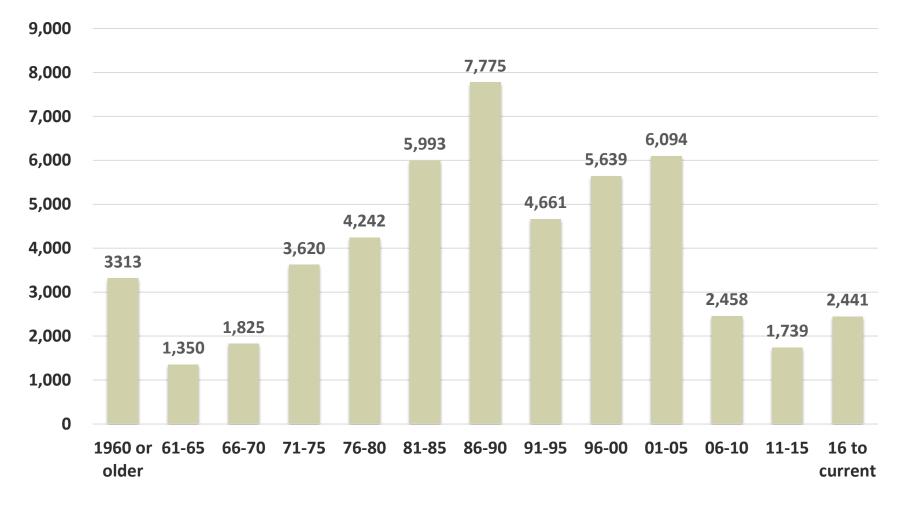
#### SINGLE FAMILY HOMES



#### HISTORY OF SINGLE-FAMILY NEW CONSTRUCTION

1960/older3,3	313
61 to 651,	350
66 to 701,	825
71 to 753,	620
76 to 804,	242
81 to 855,	993
86 to 907,	775
91 to 954,	661
96 to 005,	639
01 to 056,	094
06 to 102,	458
11 to 151,	739
16 to current2,	441

#### 5-YEAR RANGES



#### HISTORY OF SINGLE-FAMILY MEDIAN SIZE

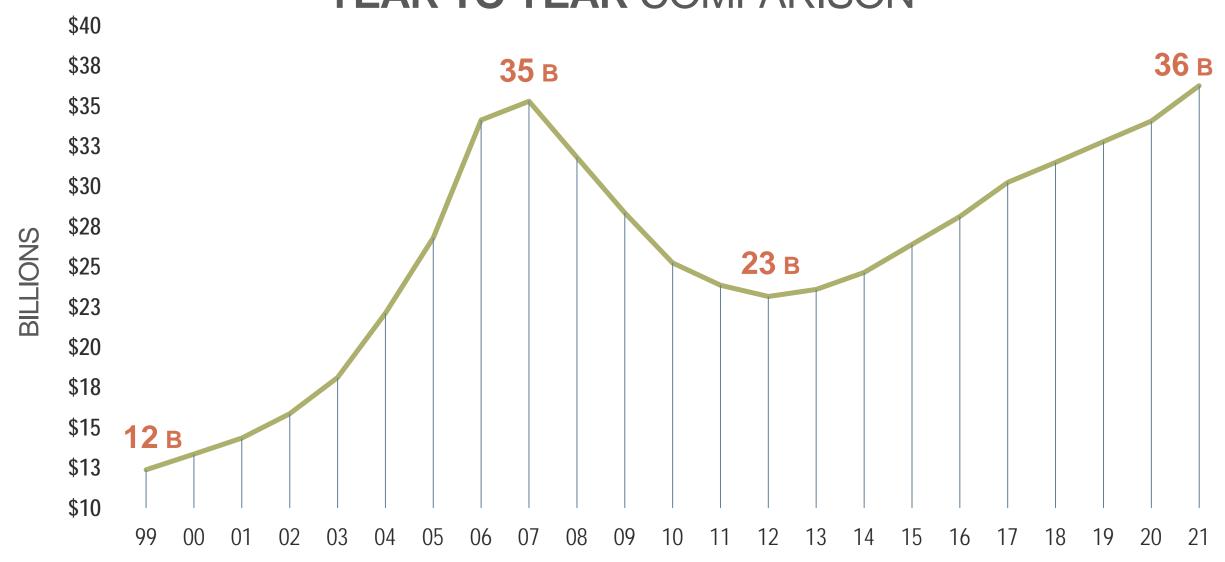
1960/older1,201
61 to 651,299
66 to 701,384
71 to 751,562
76 to 801,590
81 to 851,594
86 to 901,893
91 to 951,981
96 to 002,094
01 to 052,142
06 to 102,432
11 to 152,524
16 to current2,198

#### 5-YEAR RANGES

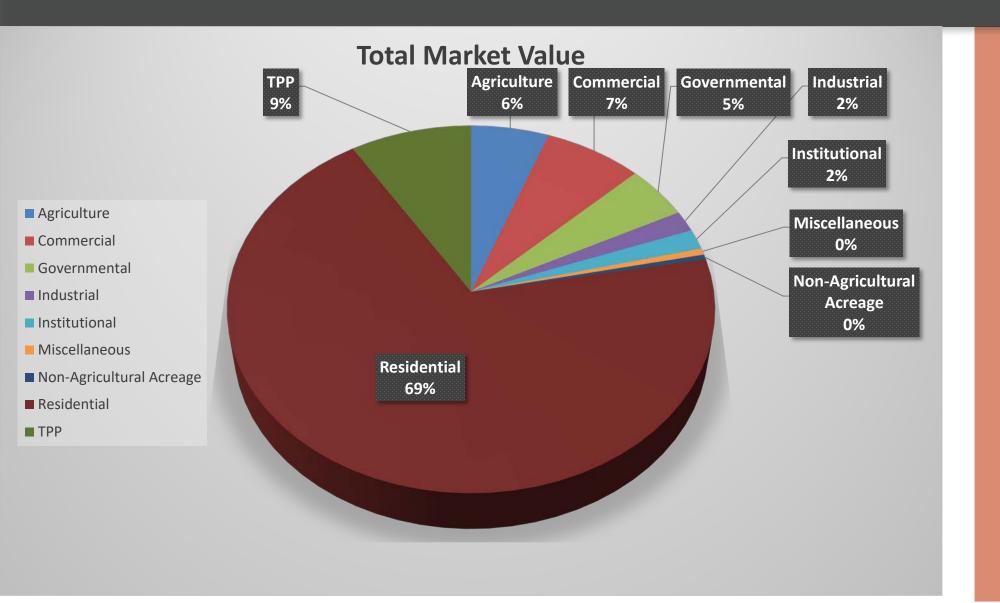


### HISTORY OF MARKET VALUES





### **COUNTY WIDE VALUE BY CATEGORY**

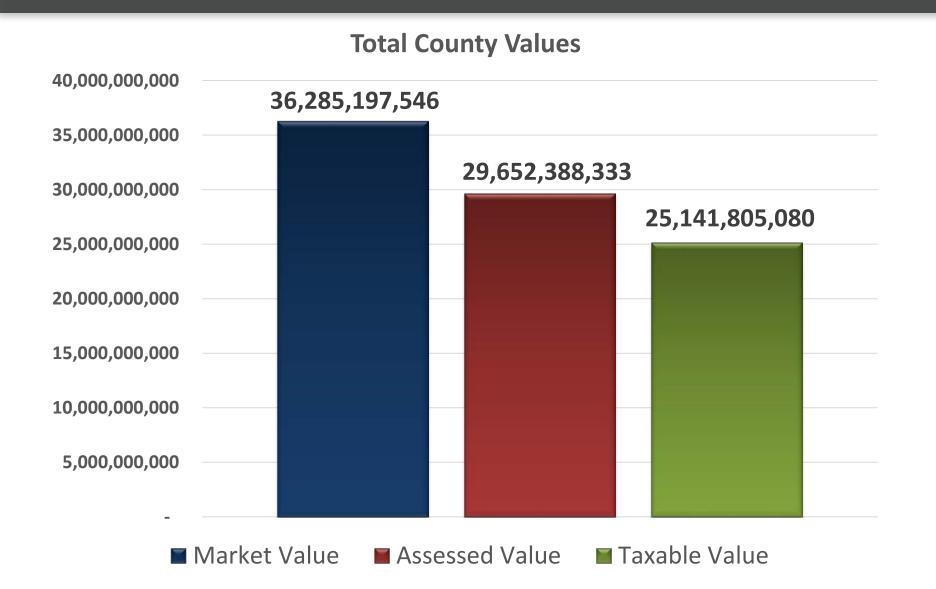


\$25.05 Billion
Residential Market
Value
Increased 7.86% from 2020

\$3.20 Billion
TPP Market Value
Increased 1.99% from 2020

\$2.59 Billion
Commercial Market
Value
Increased 4.06% from 2020

# FUN FACTS — COUNTY WIDE

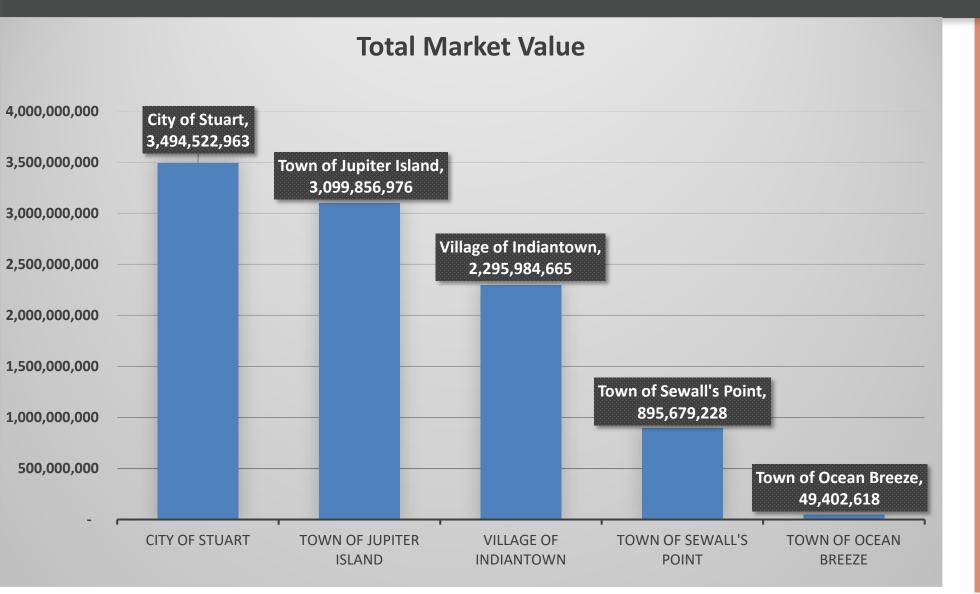


\$36.28 Billion
Total Market Value

\$29.65 Billion
Total Assessed Value

\$25.14 Billion
Total Taxable Value

### MUNICIPAL TOTAL MARKET VALUE



#### Stuart

Increased 7.18% from 2020

#### Jupiter Island

Increased 3.98% from 2020

#### Indiantown

Decreased -.46% from 2020

#### Sewall's Point

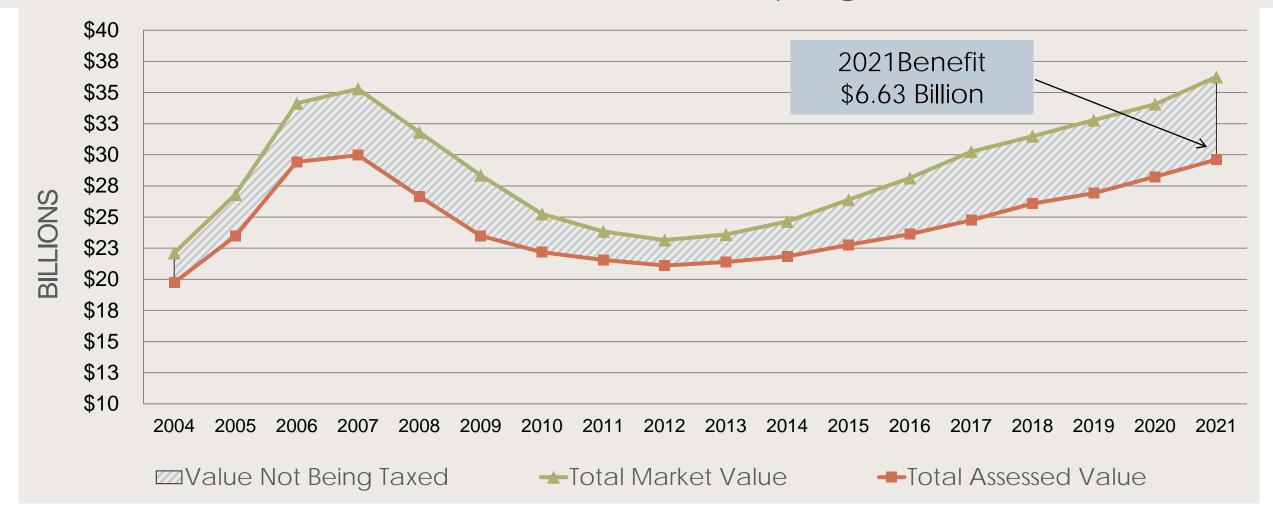
Increased 3.44% from 2020

#### Ocean Breeze

Increased 12.7% from 2020

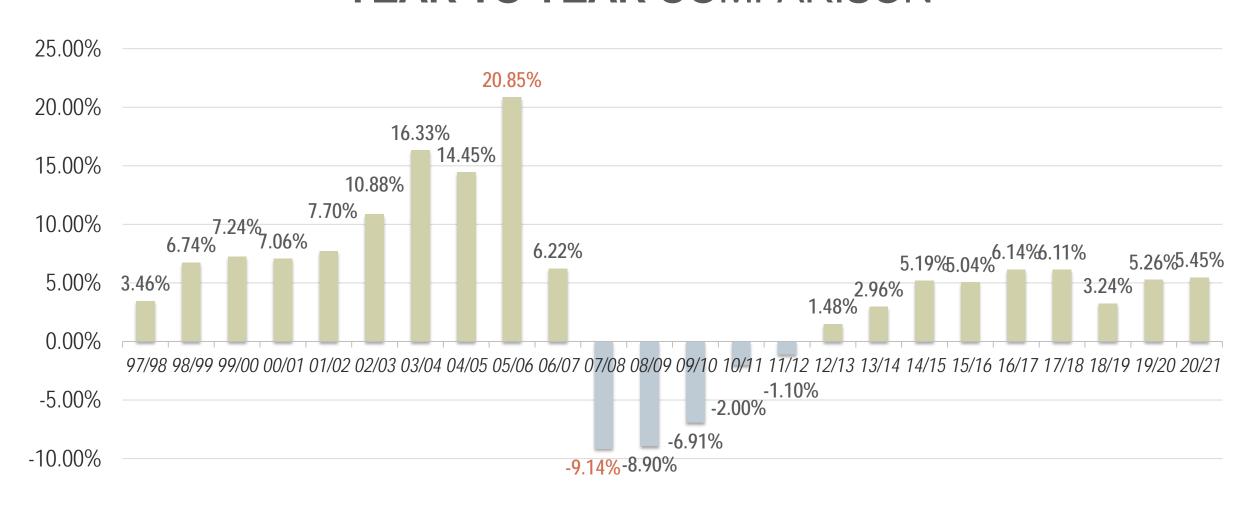
### MARKET VALUE VS. ASSESSED VALUE

Value Not Being Taxed due to various assessment limitations (i.e. SOH Benefit, Non-Homestead Cap, Ag Classification)

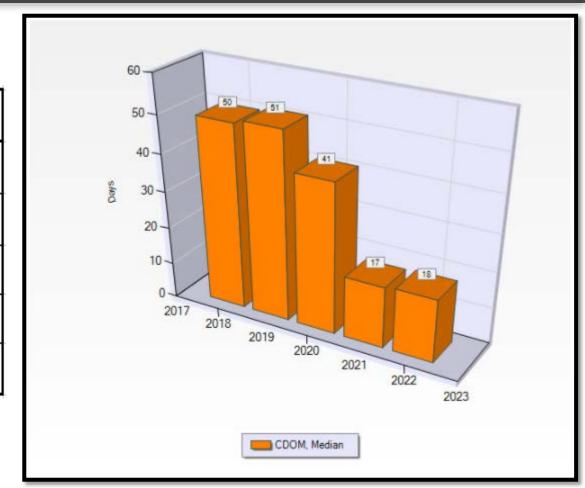


### TAXABLE VALUE PERCENT CHANGE

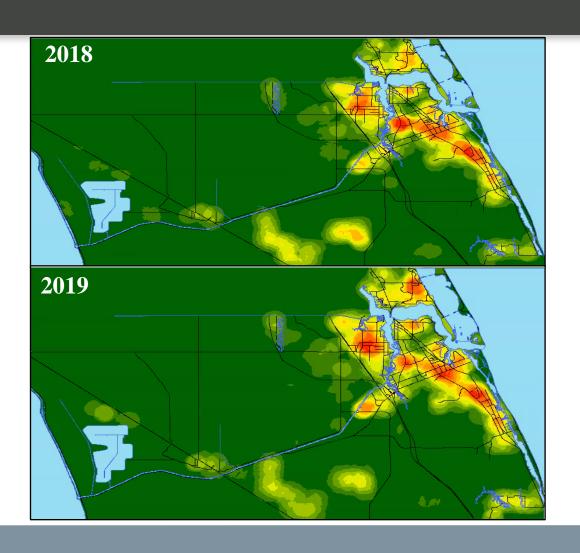
#### YEAR TO YEAR COMPARISON

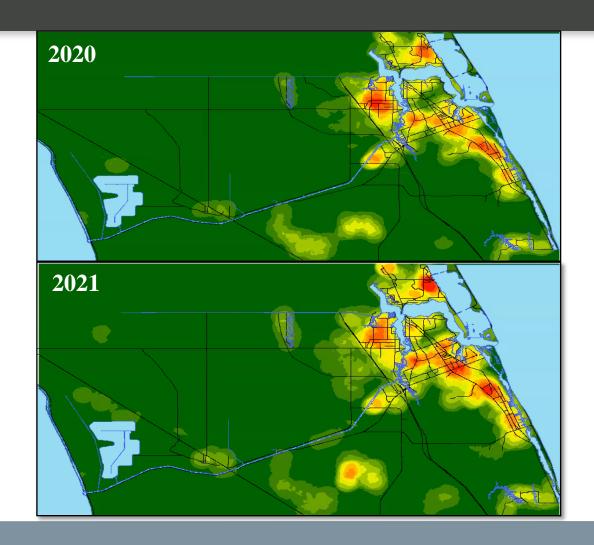


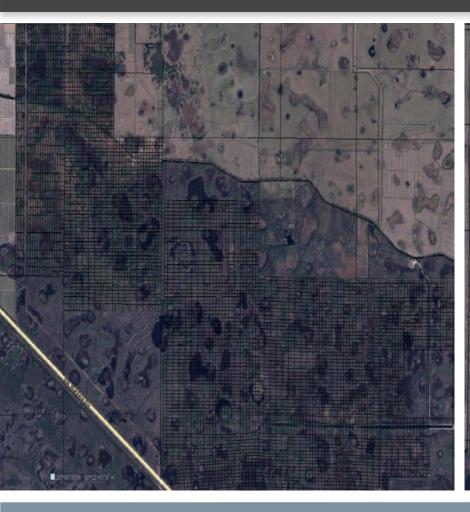
Martin County Single Family Sales				
Year	Sales	Median SP	% Change	% Turnover
2018	2828	\$339,950	4.0%	5.7%
2019	2832	\$365,000	7.4%	5.7%
2020	3313	\$385,000	5.5%	6.7%
2021	3656	\$430,000	11.7%	7.4%



2021 Sales thru Nov



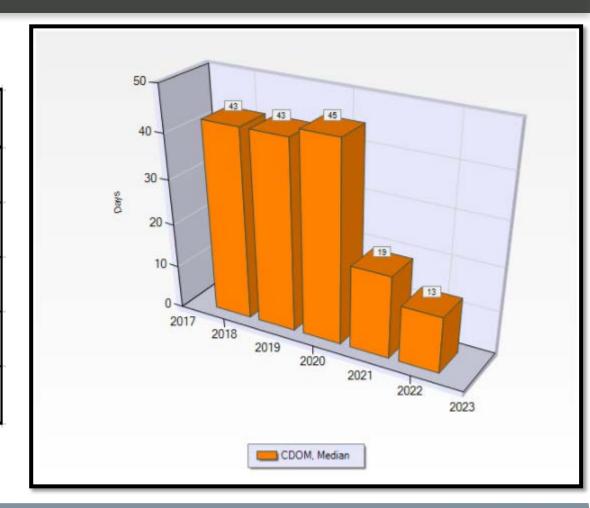


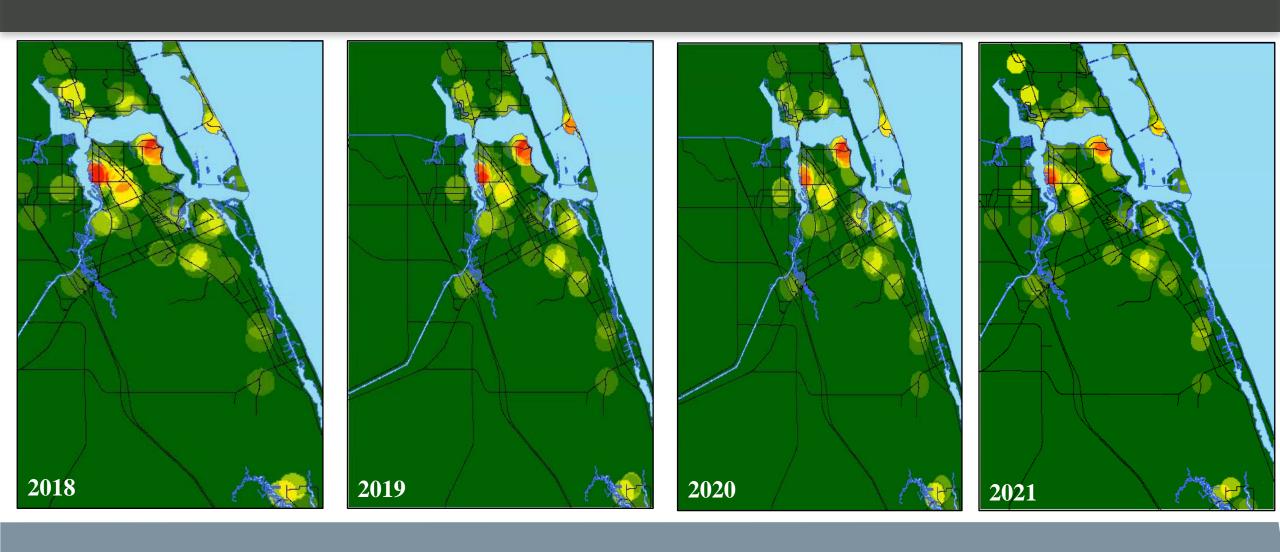






Martin County Condo Sales				
Year	Sales	Median SP	% Change	% Turnover
2018	1160	\$133,000	4.8%	7.7%
2019	944	\$148,750	11.8%	6.3%
2020	1054	\$168,250	13.1%	7.0%
2021	1351	\$180,000	7.0%	9.0%





#### Martin County Property Appraiser Sewall's Point

#### Interior Sales

2020 Sales		
All Sales		
Sale Count	44	
Median SP	\$672,500	
Median PPSF	\$249.87	
Average SP	\$694,289	
Average PPSF	\$256.07	

2021 Sales					
	North Sewall's Point	South Sewall's Point	All Sales		
Sale Count	18	39	57		
Median SP	\$839,500	\$770,000	\$810,000		
Median PPSF	\$301.97	\$291.26	\$297.62		
Average SP	\$932,861	\$848,113	\$874,875		
Average PPSF	\$321.07	\$300.31	\$306.86		

#### Waterfront Sales

2020 Sales			
All Sales			
Count	18		
Median SP	\$1,717,500		
Median PPSF	\$389.79		
Average SP	\$1,651,200		
Average PPSF	\$457.06		

2021 Sales					
	St Lucie/High Point	Indian River	All Sales		
Count	14	11	25		
Median SP	\$3,625,000	\$1,820,000	\$2,330,000		
Median PPSF	\$582.00	\$537.59	\$565.39		
Average SP	\$3,397,307	\$1,726,136	\$2,661,992		
Average PPSF	\$622.76	\$670.94	\$643.96		

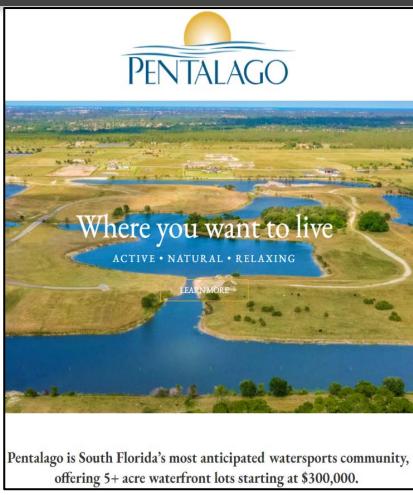
#### **Waterfront Rates**

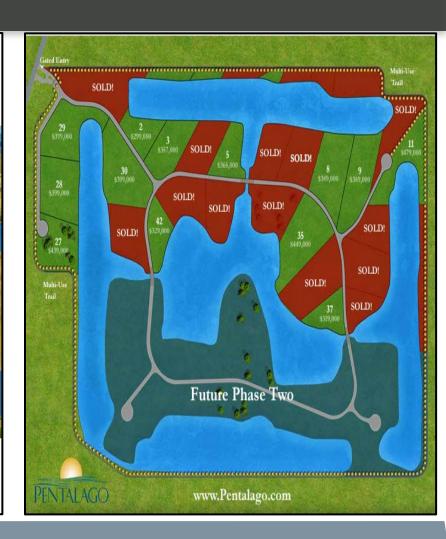
St Lucie River		
	Base Rate	
Plantations/Castle	\$12,000	
Indialucie	\$11,000	
A1A to High Point	\$11,000	
High Point (West)	\$15,000	

Indian River		
	Base Rate	
Dolphin to A1A	\$7,500	
A1A to Archipelago	\$9,000	
Arch/HP Isle(River)	\$11,500	
High Point(S/E)	\$11,500	
High Point Canal	\$8,000	

<sup>\*</sup>Adjustments to these base rates are made for configuration, size, depth, mangroves, economies of scale, etc.















#### Ocean Cove

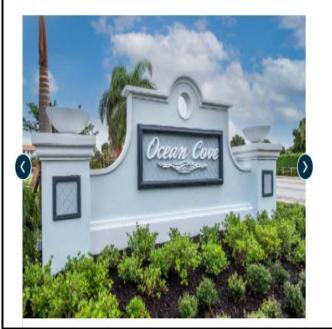
(772) 291-1822



• 1822 SE Ocean Cove Way, Building E, Stuart, FL 34996

\$356,990 Starting At

2 3 2.5 1-2
Designs Bedrooms Bothrooms Gara



Affordably priced new construction townhomes are available at Ocean Cove with well-appointed kitchens, open living spaces, and spacious Owner's Suites, minutes from Downtown Stuart, the St. Lucie River, Treasure Coast beaches, and more. This community includes a Fiber network that provides fast, reliable, multi-user Internet needed in homes today and in the future.









#### Bridgewater **DIVOSTA**



20128 SE Bridgewater Drive, Jupiter, FL 33458 (561) 515-5584



\$1,180,990

Starting At

Welcome to Bridgewater, Jupiter's newest luxury new home community. Bridgewater's single-family new construction homes include 1+ acre estate homesites, consumer-inspired floorplans, and flexible living spaces. This community includes a Fiber network that provides fast, reliable, multiuser Internet needed in homes today and in the future.









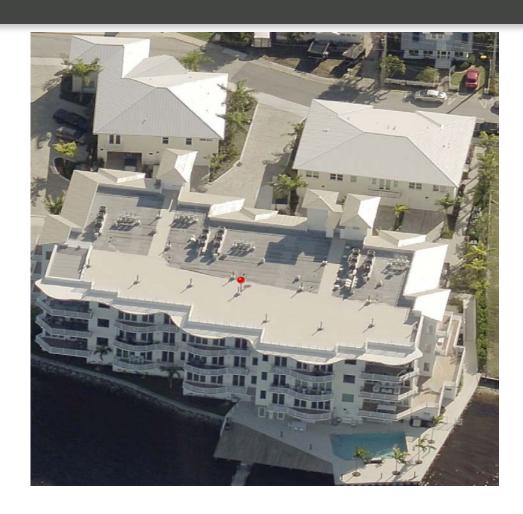
**Price Sheet** 

#### Banyan Bay

2018 One Story 2 - 3 Bedroom, 2 Baths, 2 Car Garage The Sabal \$399,990 1,741 A/C - 2,333 Sq. Ft. 4-5 Bedrooms, 2-3 Baths, 2 Car Garage \$419,990 The Seagate 2,035 A/C - 2,581 Sq. Ft. The St. Lucia 2 - 3 Bedrooms, 2 Bath, 2 Car Garage \$427,990 2,022 A/C - 2,772 Sq. Ft. The Antigua 3 Bedroom, 3 Baths, 2 Car Garage \$446,990 2,197 A/C - 2,888 Sq. Ft. Two Story The Santa Rosa 3 - 4 Bedroom, 2.5 Baths, Loft, 2 Car Garage \$449,990 2.327 A/C - 2.827 Sq. Ft. The Barkley 4 - 6 Bedrooms, 2.5 Baths, Den, 2 Car Garage \$488,990 2,930 A/C - 3,321 Sq. Ft. The Rosalind Grand 4 - 5 Bedrooms, 3.5 Baths, Den, 2 Car Garage 2,936 A/C - 3,611 Sq. Ft. Now









Developer & Designer: Hollub Homes Architect: Braden & Braden Architects Landscape Design: Mike Flaugh Residences: 20 Units

Exclusive Sales Team: Premier Realty Group

#### DISTINGUISHING DESIGN FEATURE

- Rare riverfront location with breathtaking views in the heart of Downtown Stuart, FL
- 15 unique luxury 3 bedroom I 3.5 bath units, from 2,768 to 3,947 living sq. ft. with water views and underground 2 car garages with private garage doors for each unit
- = 5 unique three bedroom townhomes with private two garages
- Gorgeous Florida inspired designs integrating natural materials and
  luvurious finishes
- Eco-conscious, tropical landscaping by local landscape designer Michael Flaunh
- Interior design by two-time BASF Best of Show Winner Hollub Homes

-14/15 Building A Units Sold

-Size range 2517-2865 sqft

-Average SP: \$1,840,628

-Average SPPSF: \$698/SF

-4/5 Townhomes Sold

-Size range 1639-2594 sqft

-Average SP: \$979,775

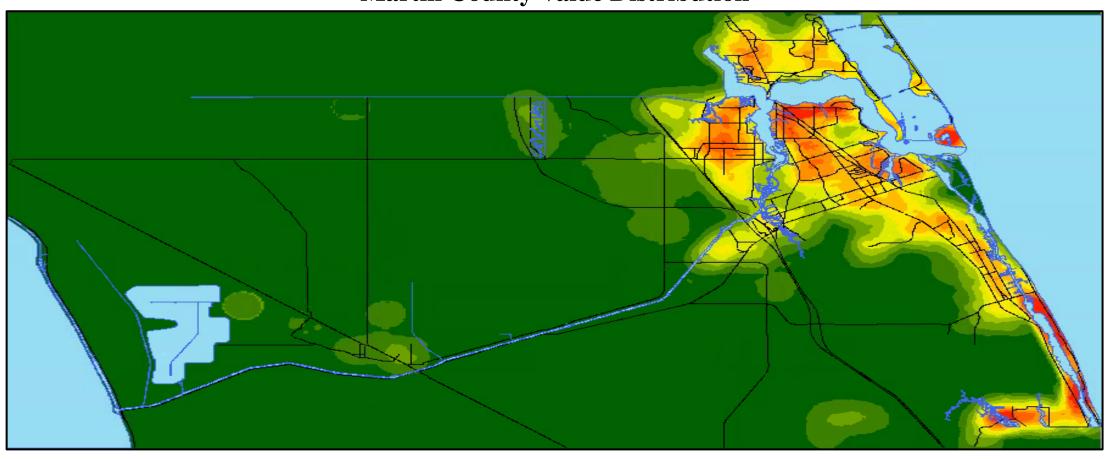
-Average SPPSF: \$511/SF

- •20 Townhomes
- •3-bedroom and 4-bedroom units each with private pool
- •2,551 to 3,761 sqft
- •Prices range from \$1,250,000 to \$1,750,000





#### **Martin County Value Distribution**



#### **New Construction**



